How Much Does It Cost to Work With a Real Estate Agent in Treasure Valley, Idaho?

There is no upfront fee to hire Team Owens Realty for our real estate representation services. Our compensation is negotiated in advance, included in your representation agreement, and paid when your real estate transaction closes.

We're Lisa and Kraig Owens, the agents behind **Team Owens Realty powered by Silvercreek Realty Group**. We serve the Treasure Valley and work with buyers and sellers throughout Idaho.

We help first-time homebuyers, people relocating to Idaho, and repeat and referral clients make informed decisions about buying and selling real estate.

We believe you should understand how an agent gets paid, what services are included, and what expenses you may be responsible for before you agree to anything.

How Does a Real Estate Agent Get Paid?

When you hire Team Owens Realty, our compensation is explained in your representation agreement.

For example, if you're buying a home and choose us to represent you, you'll sign a buyer representation agreement.

That agreement includes a section explaining how much we're paid when the transaction closes.

Compensation may be:

- A negotiated percentage of the home's purchase price.
- A flat dollar amount agreed upon in advance.

There is no single set percentage that every real estate agent charges. Our compensation is negotiated with you and written into your agreement.

We believe it's our responsibility to explain how that compensation works before you sign.

Our goal is to make sure you understand what you're agreeing to and feel comfortable asking questions.

Are There Any Upfront Costs to Work With Team Owens Realty?

We don't charge an upfront fee to hire us for our real estate representation services.

We believe the expenses involved in providing our professional services are our responsibility as agents. Those expenses are part of what our compensation covers.

What expenses does Team Owens Realty cover?

As part of our services, we cover expenses such as:

- Property signage

- Marketing and advertising
- Professional property photography
- Property staging

These are examples of expenses we take on rather than asking our clients to pay us for them upfront.

What expenses are not covered by Team Owens Realty?

Some costs associated with buying or selling a home are separate from our professional services.

These include:

- Home inspections
- Property appraisals
- Other transaction-related closing costs

These expenses may be the responsibility of the buyer or seller, depending on the transaction and the agreements involved.

We want you to understand the difference between the services we provide and the other expenses that may come with buying or selling a property.

If you have questions about a particular expense, ask us. We'll explain what our services cover and help you understand which costs may be your responsibility.

What Are You Paying a Real Estate Agent to Do?

We believe our job involves much more than showing homes, putting a sign in a yard, or helping with paperwork.

You're hiring us for our time, knowledge, experience, and guidance throughout your real estate transaction.

Both Lisa and Kraig grew up in the Treasure Valley. We've watched this area grow and change over the years, and we bring that local knowledge into our conversations with clients.

We believe that experience helps us explain the area, answer questions, and provide information you can use when making real estate decisions.

But there's something we want you to understand about how we work.

Our job isn't to tell you what to do. Our job is to give you the information you need to make your own decisions.

Sometimes that means giving you more information than you expected!

We'd rather spend extra time answering your questions than have you make a decision without understanding your options.

We also take our professional responsibilities seriously. We work to help you understand the process, recognize questions that need answers, and know when another professional may need to be involved.

We can't promise that every transaction will be free of problems. What we can do is communicate clearly, take our responsibilities seriously, and work to protect your interests within our role as your agents.

What Should You Know Before Hiring a Real Estate Agent?

Choosing an agent can be difficult, especially when you haven't worked with that person before.

We encourage you to learn about an agent before deciding to hire them.

Here are five things we believe you should do:

- **Interview your potential agent.** Ask questions and find out how they work. Make sure you feel comfortable with their approach.
- **Understand how they're paid.** Ask about compensation, when it's paid, and how it's explained in the agreement.
- **Know what services are included.** Find out what the agent will do for you and which expenses they cover.
- **Read your agreement.** Don't sign something you don't understand. Ask for an explanation of anything that's unclear.
- **Pay attention to communication.** Choose someone who listens, answers your questions, and respects your goals.

We believe trust should be earned from the first conversation and maintained throughout the relationship.

What Makes Working With Team Owens Realty Different?

We're Lisa and Kraig, and what you see is what you get.

We're straightforward people who believe in treating others with respect, keeping our word, and doing our work with care.

We don't believe in gimmicks or putting pressure on someone to make a real estate decision.

We want to learn what you're trying to accomplish, understand your concerns, and give you the information you need.

Our roots in the Treasure Valley are an important part of who we are.

We've seen the area grow, and we enjoy sharing what we've learned with people who are buying or selling here.

Whether you're purchasing your first home, relocating to Idaho, preparing to sell, or looking for your next property, we want you to feel comfortable asking questions.

Our goal isn't simply to complete one transaction.

We want to earn your trust from day one and continue earning it long after the transaction is complete.

What If You're Not Ready to Buy or Sell Yet?

That's okay!

We understand that buying or selling real estate is a big decision.

You may still be learning about the process, exploring your options, or trying to decide what makes sense for your goals.

We don't believe you should rush into a decision without the information you need.

To help you prepare, we've made several downloadable guides available on our website.

Free Real Estate Guides from Team Owens Realty

- **First-Time Buyer Guide:** For people preparing to purchase their first home and wanting to understand the steps involved.
- **Seller Guide:** For property owners considering selling and wanting to learn more about the process.
- **Relocation Guide:** For people planning a move to Idaho and exploring their options.
- **Moving Guide:** For people preparing for a move and looking for information to help them get organized.

You can find these guides at **teamowensrealty.com**.

You don't have to be ready to buy or sell to start learning.

And if you have questions after reading a guide, we're here to talk.

Common Questions About Hiring a Real Estate Agent

1. Do I have to pay Team Owens Realty upfront?

No. We don't charge an upfront fee for our real estate representation services. Our compensation is negotiated in advance and paid when the transaction closes, according to the representation agreement.

Other expenses, such as inspections, appraisals, and closing costs, are separate and may be your responsibility.

2. Is every real estate agent paid the same percentage?

No. Real estate compensation isn't based on one set percentage. The amount is negotiated and included in your agreement. It may be a percentage or a flat dollar amount.

3. Should I interview an agent before hiring them?

Absolutely. We encourage you to ask questions, learn how the agent works, and decide whether that person is a good fit for your real estate goals.

You should feel comfortable with the person representing you and understand the agreement before signing it.

Ready to Talk About Buying or Selling a Home?

At **Team Owens Realty powered by Silvercreek Realty Group**, we believe real estate should start with a conversation, not a sales pitch.

We're Lisa and Kraig Owens, and we're here to help you understand your options, answer your questions, and make informed decisions about buying or selling a home.

We primarily serve the Treasure Valley, Idaho, and also work with buyers and sellers throughout the state.

Whether you're buying your first home, relocating to Idaho, selling a property, or planning your next move, we'd welcome the opportunity to learn about your goals.

You can also visit our website to download our First-Time Buyer, Seller, Relocation, and Moving Guides.

Contact Team Owens Realty

- **Call or text:** 208.614.3334
- **Email:** teamowensrealtyidaho@gmail.com
- **Website:** teamowensrealty.com

There's no pressure to make a decision during our first conversation.

We want to earn your trust by listening, answering your questions, and helping you understand your choices.

Team Owens Realty powered by Silvercreek Realty Group

Lisa Owens & Kraig Owens

Equal Housing Opportunity | Brokerage & Information Disclosure

Team Owens Realty, powered by Silvercreek Realty Group, is committed to Equal Housing Opportunity. Lisa Owens and Kraig Owens are licensed real estate agents affiliated with Silvercreek Realty Group in Idaho.

All information provided by Team Owens Realty, including articles, guides, property listings, and marketing materials, is believed accurate to the best of our knowledge but is not guaranteed. Information may change without notice. Buyers, sellers, and other consumers are responsible for independently verifying property details, pricing, availability, financing, and other information important to their decisions.

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